



## **Partnership Development Officer**

New Part-Time Position (approx. 20 hrs / week)

### **Mission/About Us**

We believe the family is the building block of all of society and that strengthening family life is one of the keys to rebuilding and renewing our world. Being a parent today is more challenging than ever and we want to serve and accompany parents in their crucial role. The Messy Family Project is a high impact Catholic nonprofit organization that seeks to strengthen marriages, empower parents, and bring families to Christ. In the last year our podcast audience has doubled to 20,000 listeners every month in addition to the thousands who take advantage of the practical worksheets and guides we create to enrich family life.

### **Role**

This is an exciting time! We are expanding our team to increase our impact and serve families even more effectively. We're looking for a part-time Partnership Development Officer who will help us fund our expansion as well as create partnerships to help us reach even more families. With God's grace and funding all things are possible. This position will seek business sponsors to financially support our expansion and develop partnerships with parishes, dioceses, media outlets and other organizations. The Development Officer will be advocating and promoting our mission in order to serve families. This position can be held remotely, with occasional travel.

### **Responsibilities**

- *Develop and implement a partnership and business sponsorship strategy*
- *Research, pursue, solicit, secure, and steward business sponsors*
- *Cultivate and steward existing partnerships as well as identifying and pursuing new partnerships*
- *Promote and advocate organizational mission to interested groups*
- *Assist in stewarding current donors*

### **Job Qualifications**

*Minimum qualifications:*

- *Experience in professional fundraising or sales*
- *Highly developed verbal and written communication skills*
- *Ability to present effectively*
- *Demonstrable passion for the mission of the Messy Family Project*

*Preferred qualifications:*

- *5 years fundraising or professional sales experience*
- *Professional communication or marketing experience*
- *Experience working with Church and business leaders*